

BUSINESS AND SHARE VALUATIONS

**1 DAY
SEMINAR**



“HOW TO VALUE ANY BUSINESS, COMPANY, COMMERCIAL PROPERTY AND INTELLECTUAL PROPERTY”

SEMINAR OVERVIEW

Valuation plays an important role in virtually every financial and business transaction to meet the solvency and liquidity test of the fair market test of corporate legislation, and the determination of fair market value for business disposals, acquisitions, mergers and private equity transactions and property transaction, capital asset and disposal.

The mission of every business should be to optimise the net worth of the business as this will impact on the saleability of the business and the personal wealth of the owners. Consequently, business owners, investors, chartered accountants, professional accountants, and financiers need to know how to objectively value businesses, commercial properties and the related owner's interest. This seminar supplies the delegates with the know-how and techniques to objectively do business valuations, including commercial and intellectual property assets.

This one day seminar will provide the valuation techniques and tools to measure returns and risk, the determination of fair value and a valuation model for the valuation of different businesses, private equity, intellectual property, commercial property and farms, using current best practices

WHO SHOULD ATTEND

Every CA, Accountant, Auditor, Financial Director, CEO, Financial Manager, Business Brokers, Financial Analyst, Brokers and Financier, Venture Capital and Private Equity advisor, and commercial attorney.

SEMINAR BENEFITS

- Decide which valuation technique you can use to your maximum advantage
- Value companies for mergers and acquisitions, disposals, private equity and new issues.
- Get to understand which valuation techniques and tools impact corporate decisions and the value of the firm
- How to select the appropriate valuation method
- Apply the latest valuation methods to different situation and cases
- Learn the techniques to value businesses, intellectual property, software companies, commercial property, farms and franchises

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SESSION 1: ROLE OF VALUATIONS

SESSION 2: VALUATION TOOLS AND METHODS

SESSION 3 & 4: VALUATION CASES

Workshop case studies included

CONCLUDING REMARKS

7 DEADLY SINS OF BUSINESS VALUATIONS
CAVEAT EMPTOR

A detailed agenda for the above training programmes can be provided to you upon request. We will also forward you the profile of the trainer and the relevant testimonials. The above training programmes can be conducted as in-house workshop or a public workshop. The agenda can be customised according to your business model and requirements.

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